

# Jockey

How Eclipse helped Jockey become a cloud first company enabling greater scalability, reliability and collaboration.

[www.eclipse-telecom.com](http://www.eclipse-telecom.com)



## Objectives

Jockey wanted to unify communications for its employees to accelerate greater collaboration across the enterprise while also migrating to a cloud infrastructure to benefit from a more scalable, reliable, accessible, performant, and cost effective infrastructure.

Jockey sought a partner with extensive experience to help guide this large initiative that required an expansive skillset. They recognized there were many moving parts that required deep coordination to ensure a smooth transition.

## Solution

This project required a multi-step process running in parallel. Major milestones included:

- Moved primary data center from on-prem to cloud
- Replaced existing PBX, PRI's, POT's, Conferencing, and Long-Distance T-1s with a globally redundant Unified Communications as a Service
- Restructuring of mobile environment
- Procurement of additional bandwidth at key sites
- Created diverse and redundant infrastructure at corporate HQ
- Created roadmap for successful adoption of Office 365

## Benefits



**31%** reduction in total spend



**30%** reduction in mobile spend



**96%** reduction in per MB internet bandwidth cost



**1,667%** bandwidth increase at NY site while saving 60%

## At a Glance

### Challenges

- Disparate phone and communication systems
- Lack of carrier diversity
- Outdated on-prem infrastructure

### Benefits

- Unified communication platform enabling greater collaboration
- Enabled utilization of hyperscaler clouds