

Hinshaw & Culbertson

How Eclipse helped standardize, simplify and centralize their worldwide technology footprint to provide a platform primed for growth.

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Objectives

Hinshaw & Culbertson operates over 20+ offices spanning 11 different states and the UK. They not only needed to deliver a consistent experience for their associates across their large geographic footprint but also needed to be primed for growth both organically and through mergers and acquisitions.

Their current network experienced limitations with applications, elongated outages, and poor performance.

They needed to right size and standardize their technology footprint for today with an eye towards rapid expansion in the future.

Solution

Eclipse migrated Hinshaw to a hybrid WAN environment with both MPLS and dedicated Internet connectivity at each office. This provided diversity, flexibility, resiliency, and predictable performance.

Their core backbone is now managed via SD-WAN to allow full utilization with all of their circuits in an active state. This change meant they no longer had to pay for a backup circuit while maintaining an infrastructure resilient enough to provide continuous uptime through any adverse event.

Benefits



91% reduction in per MB cost



1,725% increase in capacity



100% increase in utilization, after acquisition, managed with no downtime.

At a Glance

Challenges

- Growing workforce
- Large geographic footprint
- Frequent and elongated outages

Benefits

- Primed to support rapid expansion
- Resilient and reliable network that ensures associates can meet tight deadlines